



Module 3.0

Can I do this Myself?

Student Course Notes



Module Notes

KEY POINTS	EXPLANATION
This project is about belief; your belief that you can do this!	With the house buying and selling process which is outdated (England)
Every property sale is different	
We have third parties who can help you do this	
Common misconceptions about the house selling process	1 I have no idea where to start – You have me to guide you!

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	<p>2 I can't do this – This is an internal belief. Internal beliefs can be empowering or disempowering. I did this and I'm just an average guy?</p> <p>3 I need an expert to do this for me – Yes, and no</p> <p>4 Estate agents can sell better than me – The majority of the estate agents I've encountered aren't good at selling</p> <p>5 Estate Agents are experts – They have generic knowledge of the industry and their own internal processes. The information you require to sell your home, is included here.</p>
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Listen to the experts, but use GIN mentality	
I didn't write this program to become rich, or to make money!	

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Thank You

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